

UNREGISTERED COMMERCIAL FUNDRAISERS REPORT

Listed by Overall Percentage of Funds Retained by Charity Clients

*Prepared by the Office of the Secretary of State • Charitable Solicitations Program
November 2002*

The Commercial Fundraisers listed below were not currently registered when this report was created. In some instances, the Commercial Fundraiser listed may no longer be soliciting in Washington State, and therefore would not be required to register.

VISA U.S.A., Inc. Registration Number: 253

City/State: Foster City, CA	Year-End:	Total Contributions:	Net to Charity Client(s):	Percent to Charity:
Phone Number: (650) 432-3200	12/31/2000	\$31,026	\$31,026	100

Past & Present Charity Client(s):

Marine Toys for Tots Foundation

US Charitable Gift Fund, The

InService America, Inc. Registration Number: 299

Also Known As Names:

ISA

City/State: Forest, VA	Year-End:	Total Contributions:	Net to Charity Client(s):	Percent to Charity:
Phone Number: (804) 316-7400	12/31/2000	\$12,597,846	\$12,354,279	98

Past & Present Charity Client(s):

Christian Childrens Fund

Food for the Poor, Inc.

Luis Palau Evangelistic Association

Open Doors with Brother Andrew

Trans World Radio, Inc.

United Service Organizations, Inc.

Canterbury Group, Ltd., The Registration Number: 48

City/State: Alexandria, VA	Year-End:	Total Contributions:	Net to Charity Client(s):	Percent to Charity:
Phone Number: (703) 836-3882	12/31/2000	\$11,517,075	\$11,050,798	96

Past & Present Charity Client(s):

Columbia Lighthouse for the Blind

National Humane Education Society

TLC, The Lukens Company Registration Number: 181

Also Known As Names:

Lukens Company, The

TLC

TLC, The Lukens Cook Company

City/State: Arlington, VA	Year-End:	Total Contributions:	Net to Charity Client(s):	Percent to Charity:
Phone Number: (703) 845-8484	12/31/2001	\$1,510,375	\$746,354	49

Past & Present Charity Client(s):

American Values
 Citizens for a Sound Economy, Inc.
 Heritage Foundation, The

High Frontier
 United Seniors Association, Inc.

George Carden Circus International Registration Number: 49
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Also Known As Names:

Circus Vegas

City/State: Springfield, MO	Year-End:	Total Contributions:	Net to Charity Client(s):	Percent to Charity:
Phone Number: (417) 833-3588	12/31/2000	\$24,950	\$9,548	38

Past & Present Charity Client(s):

Masada Shrine Temple

Lofton Enterprises Registration Number: 279

City/State: Vancouver, WA	Year-End:	Total Contributions:	Net to Charity Client(s):	Percent to Charity:
Phone Number: (360) 882-0009	12/31/2000	\$102,681	\$30,804	30

Past & Present Charity Client(s):

Washington State Patrol Troopers Association

Gannett Telemarketing, Inc. Registration Number: 266
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City/State: Springfield, VA	Year-End:	Total Contributions:	Net to Charity Client(s):	Percent to Charity:
Phone Number: (703) 750-8730	12/26/2000	\$1,526,367	\$414,916	27

Past & Present Charity Client(s):

Children's Defense Fund Action Council
 People for the American Way

Planned Parenthood Action Fund, Inc.
 Planned Parenthood Federation of America, Inc.

Eagle Productions Registration Number: 162
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City/State: Bellingham, WA	Year-End:	Total Contributions:	Net to Charity Client(s):	Percent to Charity:
Phone Number: (360) 676-7363	12/31/2000	\$260,306	\$65,217	25

Past & Present Charity Client(s):

Bellingham Eagles (aka Fraternal Order of Eagles #31)
 Bremerton Eagles (Aerie #192)
 Fraternal Order of Eagles #249 (aka Anacortes Eagles)
 Fraternal Order of Eagles #2622
 Fraternal Order of Eagles #2797 (aka Colville Eagles)
 Fraternal Order of Eagles #3004 (aka Okanogan Eagles)
 Fraternal Order of Eagles #3338 (aka Ephrata Eagles)
 Oak Harbor Police DARE Program

Port Townsend Eagles FOE #182 (aka Port Townsend Eagle Ladies Auxiliary)
 Skagit Valley Aerie #3242 Fraternal Order of Eagles (aka Burlington Eagles)
 Wenatchee Eagles
 Whidbey Island Eagles #3418 (aka Fraternal Order of Eagles #3418)

Unique Equity Registration Number: **267****Also Known As Names:**

Unique Salvage Corp.

City/State: Kent, WA
Phone Number: (253) 852-8760**Year-End:** 12/31/2000
Total Contributions: \$1,090,123**Net to Charity Client(s):** \$133,776
Percent to Charity: 12**Past & Present Charity Client(s):**National Multiple Sclerosis Society/Inland NW Chapter
Provail (aka Cerebral Palsy Association of Washington)

United Cerebral Palsy Association/Pierce County

Washington Ocean Science Development Registration Number: **411****Also Known As Names:**

WOSD

City/State: Seattle, WA
Phone Number: (206) 283-8520**Year-End:** 4/30/2002
Total Contributions: \$490,925**Net to Charity Client(s):** \$44,958
Percent to Charity: 9**Past & Present Charity Client(s):**

American Institute of Marine Studies

Note A:

The percentage of funds retained by charity clients is based on the most current financial information provided by the Commercial Fundraisers listed above. These percentages reflect the **overall** amount of funds received or retained by the client charities after all fund-raising costs have been deducted from the total value of contributions received on behalf of the charity by the Commercial Fundraiser or by the charity client. The difference between Total Contributions and Net to Charity Client(s) may include fund-raising expenses other than fees paid to a Commercial Fundraiser. It should also be noted that these figures do not necessarily indicate the specific percentage of funds allocated by a given charity to its charitable purpose. In some instances, charities may be using a combination of direct fundraising and a Commercial Fundraiser; others may be using several different Commercial Fundraisers, whose yield to the charity may vary.

Note B:

The charity clients listed are based on registration information submitted by the Commercial Fundraiser and/or the Charitable Organization. In some instances, the Commercial Fundraiser and Charitable Organization may no longer have a contractual relationship to conduct fundraising activities in Washington State.

Note C:

VISA USA does not receive any fees or compensation. VISA USA matches up to \$25,000 in donations made by VISA card customers online. VISA USA also donates toys to Marine Toys for Tots Foundation.

Note D:

The financial information provided by the Commercial Fundraisers listed above is aggregate and may reflect activities in Washington State, nationally, or a combination thereof.